

**Post Graduate  
Certificate Program-  
Global Financial Markets  
(PGCP-GFM)**

***By National Stock Exchange***

**POWER YOUR POTENTIAL**

## Program Background

The World Bank has predicted a GDP growth rate of 8 per cent for India by 2017 from current 6.9%. Indian citizens can now trade on Global markets from USA, UK on NSE platform in Indian Rupees without the associated currency risks. National Stock Exchange (NSE) being 3rd world's largest stock exchange is taking proactive steps to prepare competent breed of professionals for skills required for international financial centres in India, USA and Singapore by launching a Post Graduate Certificate Program in Global Financial Markets (PGCP-GFM) with IFIM Business School as an Academic Partner.

PGCP-GFM is a highly specialized program being offered for the first time in India with global regulatory certifications from USA, Singapore and India. In addition to the prestigious PGCP-GFM from NSE, participants will also receive global regulatory certification in financial markets from USA, Singapore and India to prove their competency and enhance their employability. The participants will develop financial market skills to compete in international markets and will be exposed to the best market practices during Singapore Immersion Program.

## Salient Features

**Program jointly offered by NSE, India's largest stock exchange and IFIM Business School, Bangalore**



- **India's first PGCP-GFM** with International Regulatory Certifications
- **Globally bench-marked curriculum** for USA, Singapore and Indian Financial Markets
- **Singapore Immersion program** for global exposure and best practices
- **Markets Skill Development** via Simulated/Live Market
- **Experiential learning** through industry mentors, simulations, Finance Lab etc.
- **Faculty** comprising industry experts & academicians

In addition to the prestigious PGCP-GFM from NSE, **participants will also receive global regulatory certification in financial markets from USA, Singapore and India to prove their competency and enhance their employability.** The participants will develop financial market skills to compete in international markets and will be exposed to the best market practices during Singapore Immersion programme.

The PGCP-GFM at IFIM Business School is a 11 months weekend program divided into four quadmesters with 900 hours of intensive training. Each quadmester will be of 3 months duration with 9 papers in each quadmester, followed by 2 months of internship/projects. The classes will be held on weekends from 9.00 am to 6.00 pm at IFIM Business School, Bangalore.

## Regulatory Certificates

GFM includes 14 of the regulatory certifications from India, Singapore and USA financial markets. These certificates are in the field of equity, derivatives, currency, commodities, risk management, investment banking, financial planning and wealth management, mutual funds, depository, financial advisory, research, insurance, financial valuation, regulation and compliance keeping in mind the requirement of prospective employers.

## Curriculum Overview

### Quadmester 1



### Quadmester 2



### Quadmester 3

#### Foundation for Global Financial Markets

1. Global Financial Markets System
2. Quantitative Techniques in Financial Markets
3. Accounting and International Financial Reporting Standards
4. Economics and Banking for Financial Markets
5. Financial Planning and Wealth Management
6. Computer Applications in Financial Markets
7. Financial Analytics and Risk Management
8. Marketing of Financial Services
9. Corporate Finance & Investment Banking

#### Financial Markets System in India

1. Mutual Funds & Fixed Income Securities
2. Capital Market Operations
3. Derivatives Markets and Strategies
4. Commodity Markets
5. Real Estate Investments & REITS
6. Financial Valuations and Equity Research
7. Insurance -Life and General
8. Regulatory Framework for Indian Financial Markets
9. Behavioural Finance and Technical Analysis

#### USA and Singapore Financial Markets

(Any 3 papers from 3 to 7)

1. USA Uniform Securities State Laws
2. USA Investment Advisory Services
3. Singapore Regulatory Framework for Securities
4. Singapore Regulatory Framework for Trading in Futures
5. Singapore Regulatory Framework for Financial Advisory Services
6. Singapore Securities Product and Analysis
7. Singapore Securities & Future Product Knowledge
8. Entrepreneurship of Financial Services
9. Trust, Ethics and Relationships
10. Hedge Funds
11. Taxation and Anti Money Laundering

### Quadmester 4

Internship/Projects/MDPs/Conferences or Optional - Additional Regulatory Certifications - USA/Singapore

## Singapore Immersion Program

Singapore is known as one of the best managed countries having international financial centre. It is number one in the world for ease of doing business. During one week of immersion program at Singapore, students will visit various financial institutions to get exposure of the best practices in managing financial markets, apart from cultural exposure. They will also appear for regulatory examination of Monetary Authority of Singapore (MAS).



For the past decade, Singapore has been the only Asian country with the top AAA sovereign rating from all major credit rating agencies, including S&P, Moody's and Fitch.

## Career Opportunities

India is setting up its own international financial centre in Gandhi Nagar, Gujarat which will compete with international financial centres such as New York, London, Hong Kong, Singapore and Dubai. There are large numbers of captive units of MNCs, KPOs, BPMs, custodians, pension funds etc. in the financial market domain catering to USA, UK and Singapore clients. These companies are registered with FINRA/MAS and require financial market professionals for serving their US and International clients. FINRA and MAS certified professionals are high in demand and low in supply due to which they are offered good salaries and well respected profiles.

The demand for the financial market professionals remains strong in banking, Investment and advisory in capital, currency, commodity, insurance, etc. The candidates of PGCP-GFM with regulatory certification in financial markets from USA, Singapore and India are likely to be employed by Banking Institutions, Assets Management Companies, Consulting Firms, Private Equity, Venture Capitalist, Regulators, Credit Rating Agencies, Hedge Funds, Technology, Insurance, NBFCs, and Financial Services Institutions. A qualified person can be offered various designations like associate, analyst, Relationship manager, analyst-equity, analyst-technical, portfolio manager, Risk Manager, content developer, faculty, financial journalist, operations manager, etc. Many participants are able to launch their own ventures as well.



NSE Placement Team and IFIM Business School will facilitate placement of successful candidates

The program is best suited for professionals who are aspiring to pursue a career in financial services and who are keen on looking at international placements or who are keen to work with global investment banks/financial services firms. This program will also help IT companies in augmenting the domain expertise of its capital markets vertical.





**Prabhudas Lilladher Lab**  
Bringing to life real-world industry experiences and cases

IFIM Institutions established in 1995, founded by the Dalal Street Investment Journal (DSIJ) and promoted by Centre for Developmental Education (CDE), is a leading education centre located in Electronics City, Bangalore. CDE is well-known for establishing leading academic institutions, which include IFIM Business School, IFIM College, IFIM Law College, IFIM Institute of Social Sciences and IFIM Centre for Distance Learning. The strategic location enables excellent infrastructure and corporate exposure coupled with best of faculty and resources. IFIM Business School has consistently been ranked among the top 1% business schools in India.

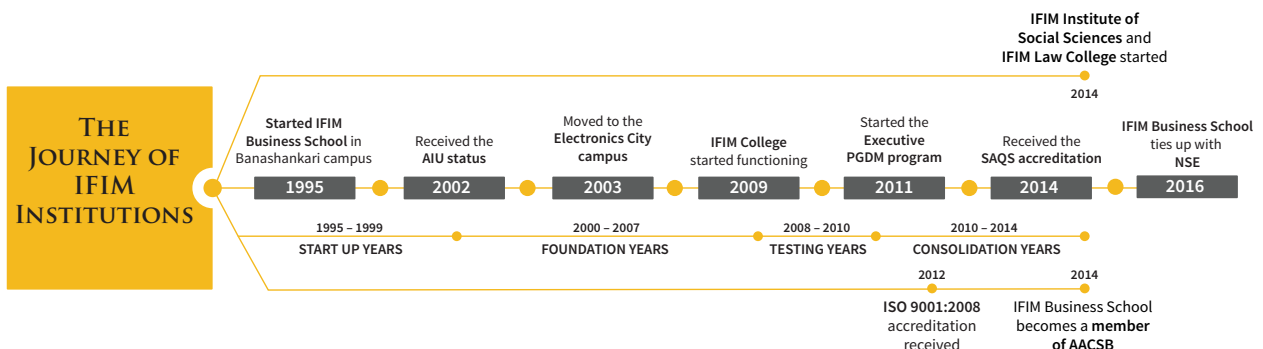
**Prabhudas Lilladher Lab**

The objective of the finance lab is to impart a host of practical knowledge and real world examples to complement the students 'in class' theoretical learning experience. Students get hands-on experience on the latest trends, tools simulations and best practices of the industry. The students are encouraged to apply these techniques while trading.

The lab consists of a **Bloomberg Terminal**. The Bloomberg Terminal is a computer system provided by Bloomberg L.P. that enables professionals in finance and other industries to access the Bloomberg Professional service through which users can monitor and analyze real-time financial market data and place trades on the electronic trading platform.

**Awards and Recognitions**

- Ranked **No.28** in India amongst Best Business Schools by **Business India** magazine 2016
- **'Best Higher Education Institute of the Year-South'** by ASSOCHAM 2016
- Honoured as an **'Outstanding Business School (South)'** at the National Education Awards 2015
- Recognized as the **'Most promising B-School with Excellent Industry Interface'** at the Asia Education Summit 2015



## Eligibility Criteria

Candidates must have completed Graduation or a degree equivalent with at least 50% in aggregate from an Indian University/Institutions recognized by Association of Indian Universities. Upper age limit is 40 years as on the date of commencement of program. Preference would be given to the participants having professional Qualification such as CA, CS, CWA, CFA, MBA, etc. Due weightage shall be given to candidates with experience.

## Admission Criteria

- Prescreening of candidates will be done on the basis of their Academic Profile (20%),
- CAT/GMAT/XAT/CMAT/MAT/ATMA or NSE Online Test (50%)
- Personal Interview (30%)



## Professional Tie-ups

- IFIM Business School in association with **NASSCOM** offers certified courses in Business Analytics and Data Sciences
- IFIM has setup Business Analytics Lab in collaboration with **IBM**

*For more details, please contact*

### IFIM Business School

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